



Press release

Paris, 5<sup>th</sup> February 2008

## Strong business growth in 2007: +22.3 %

### Robust organic growth: +16.1 %

Millions of Euros	2006	2007	Var.
Revenue	573.3	701.2	+22.3 %
including: France	430.7 being 75 %	526.6 being 75 %	+22.3 %
including: International	142.6 being 25 %	174.6 being 25 %	+22.4 %
Staff	8,700	10,480	+20.5 %

#### 2007 ACTIVITIES

In 2007 ALTEN confirmed its status as the leading European engineering consulting group. Short listed by most of the larger industrials, telecommunication and tertiary companies, ALTEN both increased its market share and developed new commercial positions.

Organic growth accelerated in the second half of the year, particularly in the last quarter. This amounted to a 16.1% improvement over 2007 and an 18% improvement over Q4 2007.

#### EXTERNAL GROWTH

In 2007 ALTEN purchased two French companies specialising respectively in the telecommunications market (2007 revenues: €3.7m) and the automotive market (2007 revenues: €7m).

In January 2008, ALTEN also purchased a French company specialising in embedded systems (2007 revenues: €1.3m).

## **2008 OUTLOOK**

The start of the year presents an encouraging outlook. Negotiations and short listing procedures are still in process, and are run in a very similar way than previous years: Clients continue to express their wishes to partner with global players that have critical mass and that can offer a complete spectrum of services, being capable of building solutions that offer them the opportunity to achieve gains in productivity. ALTEN will continue growing in 2008, based on organic growth and targeted acquisitions that respect its profit margin policy.

## **NEXT PUBLICATION**

2007 Annual Reports: Wednesday 12<sup>th</sup> March 2008 before market opening.

*The leading European group of consulting and advanced technology engineering, ALTEN meets the outsourcing needs of the major industrials, telecommunications companies and service industries for R&D and modern technology.*

*ALTEN is quoted in compartment B of the Euronext Paris stock market (ISIN FR0000071946), is a member of the SBF 120, IT CAC 50 and MIDCAP 100 indices, and is eligible for membership in the SRD.*

## **CONSULTING AND ENGINEERING IN ADVANCED TECHNOLOGY**

For further information: [www.alten.fr](http://www.alten.fr)

Contact: Matthieu Roquet Montégon 06 16 92 80 65